

**Pacific Swimming**  
**DRAFT Statement of Activities Budget Performance**  
**December 2023**

	Dec 23	Budget	Sep - Dec 23	YTD Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Membership-USA Swim Fees</b>	95,365.00	69,221.00	231,388.84	220,047.00	344,395.00
<b>11500 · Meet Fees LSC</b>	46,046.60	37,425.00	216,358.44	185,535.00	528,500.00
<b>12500 · Age Group Program - Co-Pay</b>	0.00	0.00	0.00	0.00	98,590.00
<b>13000 · Camp Program - Co-Pay</b>	0.00	0.00	330.00	750.00	12,270.00
<b>14000 · Marketing Income</b>	0.00	75.00	100.00	325.00	1,000.00
<b>14500 · Special Events</b>	(1,881.00)		(1,881.00)		
<b>15000 · Merchandise Sales</b>	160.00	250.00	9,148.00	5,950.00	7,500.00
<b>16000 · Other Income</b>	0.00	100.00	3,422.76	3,125.00	3,450.00
<b>17000 · Interest Income</b>	2.86	3.33	12.29	13.36	40.00
<b>18000 · Point Redemption from CC</b>	0.00	0.00	1,200.00	1,500.00	4,200.00
<b>Total Income</b>	139,693.46	107,074.33	460,079.33	417,245.36	999,945.00
<b>Cost of Goods Sold</b>					
<b>40000 · Merchandise Cost of Goods Sold</b>	148.55	110.00	8,559.38	6,140.00	7,850.00
<b>Total COGS</b>	148.55	110.00	8,559.38	6,140.00	7,850.00
<b>Gross Profit</b>	139,544.91	106,964.33	451,519.95	411,105.36	992,095.00
<b>Expense</b>					
<b>52000 · National/Senior Program</b>	79,817.50	94,260.00	80,888.15	96,260.00	229,700.00
<b>54000 · Age Group Programs</b>	0.00	0.00	0.00	0.00	205,502.00
<b>54500 · Camp Program</b>	0.00	0.00	3,589.55	3,000.00	35,876.00
<b>55000 · Diversity</b>	638.40	10,750.00	15,641.90	18,500.00	35,800.00
<b>55500 · Events</b>	3,806.52	4,050.00	21,874.60	25,050.00	45,450.00
<b>56000 · Chairman</b>	0.00	45.45	1,426.24	3,386.35	4,000.00
<b>57000 · Treasurer</b>	1,688.19	3,330.00	13,213.33	16,470.00	33,720.00
<b>58000 · Officials</b>	3,211.67	3,090.00	26,082.43	26,930.00	48,600.00
<b>59000 · Volunteers</b>	0.00	150.00	7,155.34	14,218.00	50,052.00
<b>62000 · Marketing</b>	0.00	0.00	358.98	430.00	1,600.00
<b>63000 · Office Expenses</b>	2,790.00	3,197.00	6,233.12	7,185.00	17,490.00
<b>70000 · Staff Expenses</b>	25,956.23	24,676.25	103,820.82	100,161.67	298,568.00
<b>Total Expense</b>	117,908.51	143,548.70	280,284.46	311,591.02	1,006,358.00
<b>Net Ordinary Income</b>	21,636.40	(36,584.37)	171,235.49	99,514.34	(14,263.00)
<b>Other Income/Expense</b>					
<b>Other Income</b>					
<b>85000 · Investment Income</b>	118,117.61		160,764.83		
<b>86000 · Wells Fargo Investment Fee</b>	0.00	0.00	(6,275.00)	(8,000.00)	(32,000.00)
<b>Total Other Income</b>	118,117.61	0.00	154,489.83	(8,000.00)	(32,000.00)
<b>Other Expense</b>					
<b>89300 · Scholarship</b>	0.00	0.00	0.00	0.00	2,000.00
<b>88000 · Pacific Swimming Grants</b>	0.00	0.00	0.00	0.00	35,000.00
<b>89000 · Trials Events</b>	0.00	0.00	0.00	0.00	92,000.00

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Accrual Basis

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	<u>Dec 23</u>	<u>Budget</u>	<u>Sep - Dec 23</u>	<u>YTD Budget</u>	<u>Annual Budget</u>
<b>Total Other Expense</b>	0.00	0.00	0.00	0.00	129,000.00
<b>Net Other Income</b>	118,117.61	0.00	154,489.83	(8,000.00)	(161,000.00)
<b>Net Income</b>	<u>139,754.01</u>	<u>(36,584.37)</u>	<u>325,725.32</u>	<u>91,514.34</u>	<u>(175,263.00)</u>