

# Pacific Swimming DRAFT 2017-18 Statement of Activities Budget Performance

March through April 2018  
March

April

	Mar 18	Budget	Apr 18	Budget	Annual Budget
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
Membership-USA Swim Fees	7,730	9,266	7,784	7,160	321,282
11500 · Meet Fees LSC	41,150	57,175	30,727	28,735	526,690
11700 · Pacific Hosted Meets	0	0	86,660	83,000	155,000
12500 · Age Group Program - Co-Pay	19,760	19,110	0	0	73,670
13000 · Camp Program - Co-Pay	0	300	510	300	11,700
14000 · Marketing Income	0	50	50	50	750
15000 · Merchandise Sales	1,169		548		
16000 · Other Income	195	250	(270)	250	4,950
17000 · Interest Income	18	15	18	15	180
18000 · Point Redemption from CC	1,000	400	0	400	4,800
<b>Total Income</b>	<b>71,022</b>	<b>86,566</b>	<b>126,028</b>	<b>119,910</b>	<b>1,099,022</b>
<b>Cost of Goods Sold</b>					
40000 · Merchandise Cost of Goods Sold	1,673		703		
<b>Total COGS</b>	<b>1,673</b>		<b>703</b>		
<b>Gross Profit</b>	<b>69,349</b>	<b>86,566</b>	<b>125,325</b>	<b>119,910</b>	<b>1,099,022</b>
<b>Expense</b>					
52000 · National/Senior Program	15,500	13,700	9,500	8,700	236,093
54000 · Age Group Programs	50,598	52,866	0	0	171,606
54500 · Camp Program	16	1,000	958	1,000	37,300
54600 · Disability	0	100	0	100	1,200
55000 · Diversity	872	1,225	585	13,725	38,700
55500 · Events	3,566	2,000	82,176	178,300	370,300
56000 · Chairman	0	270	0	270	7,240
57000 · Treasurer	3,109	2,144	3,703	2,144	42,998
58000 · Officials	3,291	1,200	6,450	8,550	62,000
59000 · Volunteers	104	125	2,187	2,675	43,026
62000 · Marketing	20	20	320	20	1,580
63000 · Office Expenses	2,979	4,310	2,493	2,865	38,235
70000 · Staff Expenses	21,831	22,739	31,233	22,739	267,090
70200 · Contractors	600	600	600	600	7,200
<b>Total Expense</b>	<b>102,486</b>	<b>102,299</b>	<b>140,207</b>	<b>241,688</b>	<b>1,324,568</b>
<b>Net Ordinary Income</b>	<b>(33,138)</b>	<b>(15,733)</b>	<b>(14,882)</b>	<b>(121,778)</b>	<b>(225,546)</b>
<b>WELLS Fees</b>					
86000 · Wells Fargo Investment Fee	0	0	(7,569)	(6,500)	(25,800)
87000 · Foreign Tax Withholding WF Inv	0	(145)	0	(145)	(1,740)
<b>Total Other Income</b>	<b>(37,682)</b>	<b>(145)</b>	<b>2,585</b>	<b>(6,645)</b>	<b>(27,540)</b>
<b>Other Expense</b>					
88000 · Pacific Swimming Grants	2,158	5,000	305	5,000	50,000
88100 · Disaster Grants	4,500		0		
89200 · Special Projects	0	2,500	0	2,500	30,000
<b>Total Other Expense</b>	<b>6,658</b>	<b>7,500</b>	<b>305</b>	<b>7,500</b>	<b>80,000</b>