

Pacific Swimming

Estimated Annual Budget

September 2015 through August 2018

	Sep '15 - Aug 16	Sep '16 - Aug 17 YTD	Sep '16 - Aug 17 Budget	Sep '17 - Aug 18 Budget
Ordinary Income/Expense				
Income				
Membership-USA Swim Fees				
11000 · Membership				
11005 · Athlete	1,340,452	1,163,932	1,355,420	1,353,145
11010 · Non-Athlete	106,911	92,296	105,740	103,700
11015 · Club	32,537	27,225	32,075	29,516
11030 · Overpayments	61	70	0	120
Total 11000 · Membership	1,479,961	1,283,523	1,493,235	1,486,481
51000 · USA Swim Fees				
51015 · Annual Athlete	(909,612)	(844,507)	(960,980)	(985,849)
51020 · Seasonal	(73,290)	(36,480)	(68,820)	(75,840)
51030 · Non-Athlete	(82,674)	(80,600)	(87,080)	(91,376)
51040 · Club / Organization	(9,360)	(8,460)	(9,560)	(11,134)
51045 · Volunteer(s) of the Year	(1,000)	4,000	(1,000)	(1,000)
Total 51000 · USA Swim Fees	(1,075,936)	(966,047)	(1,127,440)	(1,165,199)
Total Membership-USA Swim Fees	404,025	317,476	365,795	321,282
11500 · Meet Fees LSC				
11505 · Entry Fees	518,573	294,001	600,000	515,600
11510 · Sanctions	10,855	5,835	8,000	10,190
11515 · Late Payment Penalty	1,584	1,450	450	900
Total 11500 · Meet Fees LSC	531,011	301,286	608,450	526,690
11700 · Far Westerns	0	0	0	155,000
12500 · Age Group Program - Co-Pay				
12505 · Western Zone	35,100	0	36,000	46,080
12510 · Pacific Coast	10,080	3,680	3,680	8,480
12515 · Zone All-Star Meet	18,005	17,107	19,110	19,110
12520 · NACC	34,450	0	0	0
Total 12500 · Age Group Program - Co-Pay	97,635	20,787	58,790	73,670
13000 · Camp Program - Co-Pay				
13005 · SR Olympic Training Center	0	7,200	7,200	7,200
13010 · 11/12 JO Camp	2,940	0	2,880	0
13015 · Adam Schmidt 10 & Under	615	0	720	0
13030 · 13-18 Junior Leadership Camp	0	0	3,000	0
13035 · Diversity Camp	730	745	600	750
13040 · Other Camp TBD	0	0	0	3,000
Total 13000 · Camp Program - Co-Pay	4,285	7,945	14,400	10,950
14000 · Marketing Income				
14035 · Website Ads	600	550	500	750
14000 · Marketing Income - Other	0	950		
Total 14000 · Marketing Income	600	1,500	500	750
16000 · Other Income				
16005 · Meet Reg Surcharge	5,375	3,590	6,000	5,600

Pacific Swimming
Estimated Annual Budget
September 2015 through August 2018

	Sep '15 - Aug 16	Sep '16 - Aug 17 YTD	Sep '16 - Aug 17 Budget	Sep '17 - Aug 18 Budget
16006 • Meet Reg Rebate	(3,890)	(2,730)	(5,200)	(5,000)
16010 • Awards Banquet	3,110	1,799	3,250	3,250
16040 • Fines	575	125	600	800
16050 • Contributions	695	0	0	0
16060 • Returned Check Fee	275	345	200	300
16100 • Miscellaneous Income	0	17	0	0
Total 16000 • Other Income	6,140	3,145	4,850	4,950
17000 • Interest Income	254	93	240	180
18000 • Point Redemption from CC	2,000	2,000	3,000	4,800
Total Income	1,045,951	661,812	1,056,025	1,098,272
Gross Profit	1,045,951	653,638	1,056,025	1,098,272
Expense				
52000 • National/Senior Program				
52010 • Meet Support	0	0	10,000	10,000
52015 • Sr. - Pro Swim Series/Ohers	12,300	2,700	10,500	10,200
52020 • Sr. National Champs	10,385	7,650	29,750	25,000
52035 • Jr. - Champ Meets	66,180	60,900	72,000	86,700
52040 • Open Water Programs	0	0	1,800	1,800
52060 • Club-Coach Travel	31,170	10,400	30,000	20,000
52070 • Club Development/Education	16,435	15,000	25,000	25,000
52080 • USAS/PC Mentor Program	0	0	4,000	1,200
52095 • Sectionals	28,100	12,400	25,000	35,000
52100 • Futures Meet	0	0	45,000	0
Total 52000 • National/Senior Program	164,570	109,050	253,050	214,900
54000 • Age Group Programs				
54010 • Pac Coast All Star Meet	20,129	11,257	7,590	17,200
54015 • Western Zone Meet	67,437	0	72,220	92,540
54020 • NACC Meet	69,118	0	0	0
54025 • JO Meet Subsidy	9,000	4,000	20,000	15,000
54150 • Zone All-Star Meet-Host Zone	5,000	1,243	5,000	5,000
54200 • Zone All-Star Meet	38,237	43,192	40,205	41,866
54300 • Medals	(2,365)	0	5,000	0
Total 54000 • Age Group Programs	206,556	59,692	150,015	171,606
54500 • Camp Program				
54510 • SR Olympic Training Center	0	23,660	20,000	24,000
54515 • 11/12 JO Camp	8,119	0	8,500	0
54520 • Adam Schmidt 10 & Under	1,321	0	4,000	0
54535 • 13-18 Jr. Leadership Camp	0	0	12,000	0
54550 • Diversity Camp	187	3,225	1,000	3,300
54560 • Other Camp TBD	0	0	0	10,000
Total 54500 • Camp Program	9,627	26,886	45,500	37,300
54600 • Disability				
54610 • Travel	0	0	2,000	1,200

Pacific Swimming

Estimated Annual Budget

September 2015 through August 2018

	Sep '15 - Aug 16	Sep '16 - Aug 17 YTD	Sep '16 - Aug 17 Budget	Sep '17 - Aug 18 Budget
Total 54600 · Disability	0	0	2,000	1,200
55000 · Diversity				
55100 · Diversity Program Grants	22,650	10,625	25,000	25,000
55150 · MEFAP Sponsorship	3,765	4,233	10,000	6,200
55200 · Awareness Fund	0	0	3,000	3,000
55300 · Fred Siegrist Scholarship	170	0	500	500
55400 · Diversity Camp Donation	2,291	0	0	4,000
Total 55000 · Diversity	28,875	14,858	38,500	38,700
55500 · Events				
55502 · FW/JO Awards	(2,500)	20,509	5,000	12,000
55504 · Far Westerns				
Total 55504 · Far Westerns	0	1,720	0	174,400
55508 · Pacific Hosted Meets	0	11,116	10,000	0
55510 · Annual Awards Banquet				
55515 · Banquet - Venue & Food	11,822	9,982	12,500	11,500
55520 · Awards & Programs	2,956	4,459	5,500	4,000
Total 55510 · Annual Awards Banquet	14,778	14,441	18,000	15,500
Total 55500 · Events	12,278	47,786	33,000	201,900
56000 · Chairman				
56020 · Volunteer Recognition	0	0	250	240
56030 · Contingency	221	359	2,000	1,800
56075 · Travel Expenses	1,103	905	1,000	1,200
56200 · Legal Council	3,000	0	5,000	4,000
Total 56000 · Chairman	4,325	1,264	8,250	7,240
57000 · Treasurer				
57200 · Fees-Filing	230	180	150	170
57300 · Fees-Accounting & Audit	30,793	25,023	28,000	41,200
57500 · Bank Service Charges	739	227	400	528
57700 · Insurance	825	1,384	1,100	1,100
Total 57000 · Treasurer	32,587	26,815	29,650	42,998
58000 · Officials				
58300 · Supplies/Copying	890	783	2,500	2,000
58400 · Rule Books	2,980	1,884	3,500	3,500
58500 · Equipment	0	0	1,300	1,000
58600 · Clinics	21,936	27,563	24,000	24,000
58700 · Motivational(Recruit/Retain)	13,014	3,877	9,000	9,000
58800 · National Evaluators	4,859	1,793	7,000	6,000
58900 · Officials to National Meets	3,570	1,600	6,850	6,500
58950 · Lodging for Officials	4,261	5,348	10,250	10,000
Total 58000 · Officials	51,511	42,848	64,400	62,000
59000 · Volunteers				
59100 · Officials Background Check	146	55	150	476
59200 · Background Reimbursement LSC	591	349	1,000	1,500

Pacific Swimming
Estimated Annual Budget
September 2015 through August 2018

	Sep '15 - Aug 16	Sep '16 - Aug 17 YTD	Sep '16 - Aug 17 Budget	Sep '17 - Aug 18 Budget
59300 • Coach / Manager Stipend	3,975	1,800	4,300	4,200
59400 • Seminars / Clinics	964	1,095	5,000	4,000
59500 • Meetings				
59505 • Board of Directors	1,278	1,191	2,000	1,250
59510 • House of Delegates	4,437	3,166	6,000	6,500
59515 • Zone 4 HOD/BOD Attendance	1,635	539	1,750	2,100
Total 59500 • Meetings	7,350	4,896	9,750	9,850
60200 • USAS Convention				
60205 • Delegates	17,186	17,187	17,625	20,000
60215 • Athletes	2,641	1,194	2,540	3,000
Total 60200 • USAS Convention	19,828	18,380	20,165	23,000
Total 59000 • Volunteers	32,854	26,574	40,365	43,026
62000 • Marketing				
62100 • Web Site/Internet	3,716	1,458	1,440	1,580
62300 • Marketing Expense	95	0	2,500	0
Total 62000 • Marketing	3,811	1,458	3,940	1,580
63000 • Office Expenses				
63100 • Telephone & Internet	4,558	2,600	6,400	5,330
63150 • Conference Call Services	2,245	1,104	2,000	1,750
63300 • Postage	1,776	1,447	6,250	3,335
63400 • Supplies/Copying	3,391	1,567	3,500	2,900
63450 • Donations to other organization	2,257	300	200	300
63500 • Mileage	0	107	125	220
63600 • Repair & Maintenance	54	0	400	300
63625 • Equipment Purchases	1,164	0	1,400	780
63650 • Computer Purchases	1,302	780	2,000	2,400
63675 • Software Purchases	1,656	1,276	2,980	1,970
63700 • Storage Rental	4,329	3,410	4,520	5,500
63800 • Office Space	12,801	8,282	18,800	12,800
63810 • Staff Meetings	0	0	0	650
Total 63000 • Office Expenses	35,535	20,872	48,575	38,235
70000 • Staff Expenses				
Total 70100 • Payroll	238,428	148,529	255,700	267,090
Total 70000 • Staff Expenses	238,428	148,529	255,700	267,090
70200 • Contractors				
70205 • Registration Contractor	7,200	4,800	7,200	7,200
Total 70200 • Contractors	7,200	4,800	7,200	7,200
72000 • Depreciation	76	0	0	0
75000 • Miscellaneous	64	0		0
Total Expense	828,297	531,432	980,145	1,134,975
Net Ordinary Income	217,654	122,206	75,880	(36,703)
Other Income/Expense				
Other Income				

Pacific Swimming
Estimated Annual Budget
September 2015 through August 2018

	Sep '15 - Aug 16	Sep '16 - Aug 17 YTD	Sep '16 - Aug 17 Budget	Sep '17 - Aug 18 Budget
Total 85000 - Investment Income	196,379	191,588	0	0
86000 - Wells Fargo Investment Fee	(25,432)	(12,709)	0	(25,800)
87000 - Foreign Tax Withholding WF Inv	(1,417)	(438)	0	(1,740)
Total Other Income	169,529	178,442	0	(27,540)
Other Expense				
88000 - Pacific Swimming Grants	27,955	8,344	50,000	50,000
89000 - Trials Events	73,500	0	19,500	0
89200 - Special Projects	0	0	45,000	30,000
Total Other Expense	101,455	8,344	114,500	80,000
Net Other Income	68,074	170,098	(114,500)	(107,540)
Net Income	285,727	292,305	(38,620)	(144,243)